



Launching real estate careers, one student at a time!

School Course Guide & Information

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Main Campus

7499 West Atlantic Avenue, Suite 204, Delray Beach, FL 33446

North Palm Beach Satellite Learning Center @ The Fountains Country Club

4615 Fountains Drive, Lake Worth, FL 33467

South Palm Beach East Satellite Learning Center @ Kings Point

7000 West Atlantic Avenue, Delray Beach, FL 33446

South Palm Beach West Satellite Learning Center @ Gleneagles Country Club

7667 Victory Lane, Delray Beach, FL 33446

www.SignatureRealEstateSchool.com

Signature School of Real Estate, LLC is a licensed and accredited real estate school (State License Number ZH1002380) and is a wholly owned subsidiary of Quad Realty Investments, Inc.
Ben G. Schachter, Licensed Real Estate Broker

Signature School of Real Estate, LLC is South Florida's most exciting and diverse academy of real estate learning! As part of a comprehensive network of real estate brokerage, construction, title insurance, mortgage lending and property management companies, Signature School of Real Estate, LLC is the ONLY real estate school in the region that offers its students a truly real-life perspective from all facets of the real estate industry.



Our highly accomplished and talented team of instructors is second-to-none in the industry! They have educated thousands of licensees and helped produce some of the most successful careers in Florida real estate history. The school's professional team enjoys an exceptionally high graduation rate and has the ability to help ensure students real-world successes after graduation. There is no better place to learn about the exciting career field of real estate than Signature School of Real Estate, LLC!

With our main campus centrally located in Delray Beach and satellite learning centers throughout South Florida, our school is able to meet the needs of our diverse and enthusiastic student population. With a high-tech and cutting-edge classroom environment, comprehensive training and educational materials, exceptional instructors and specialty **SCHOLARSHIP PROGRAMS** available for those who qualify, Signature School of Real Estate, LLC is surely right for you!

A real estate career in Florida is rewarding, exciting, fun and it can be extremely profitable! To get started, it is required that anyone who is engaging in real estate as a business must obtain proper professional licensure from The State of Florida's Department of Business and Professional Regulation (DBPR). Signature School of Real Estate, LLC's EXPERT Instructors are well-versed in all State Laws concerning real estate and will help you obtain an excellent education to prepare you for a lifetime of enjoyment and unlimited income potential in the thriving field of real estate! Enroll today at www.SignatureRealEstateSchool.com!



Scholarship Opportunities



Signature School of Real Estate, LLC offers scholarship opportunities to those who qualify, based on a satisfactory application and other selection criteria. When available, scholarships are awarded for up-to 100% of tuition fees for our classes. Our engaging real estate courses take our students through the very basic introduction to real estate all the way through class graduation and the applicable State Exam to help you achieve your real estate license. Your cost for class textbooks is minimal and your education may be fully subsidized based on certain criteria. Our experienced instructors provide the required education and the students commit to hard work and to keeping an open mind for learning. Our firm not only teaches students the laws and everything necessary to succeed through the various exams, we actually teach our students HOW TO MAKE MONEY in the lucrative career field of real estate. Our school is very selective with respect to who is awarded a SCHOLARSHIP, so please contact our enrollment office today to see if you qualify for this exceptional opportunity. With your real estate license, you will enjoy an UNLIMITED EARNING POTENTIAL in the real estate profession.

Course Offerings

Sales Associate's Pre-Licensure Course / FREC-1 (63-hours)

The very first step in beginning a career in real estate is successfully taking and passing the first pre-licensure course. This engaging and highly-informative course is designed to introduce students to the career field of real estate with a strong concentration on laws, ethics and business practices. As the key to an individual's new career, FREC-1 is a fast paced course that is packed with valuable and useful information!



Sales Associate's Post-Licensure Course (45-hours)

Once a student has successfully completed FREC-1, passed the Course Final Exam and passed The State Licensing Exam, they are eligible to take this next course, which is required by The State of Florida. This course must be taken and successfully passed prior to the first License Renewal, to maintain one's Sales Associate's License. As the next step in the learning process, the Sales Associate's Post-Licensing Course will expand upon the learning that the students enjoyed during FREC-1 and will introduce some new and exciting topics to expand their horizons.



Broker's Pre-Licensure Course / FREC-2 (72-hours)

To take one's career to the next level and obtain the highest licensure designation for a person in a real estate sales capacity, the professional will want to enroll in the Broker's Course! As a Broker, a professional can demonstrate a mastery of the business with advanced training and then they can use their powerful license to continue working for another Broker, thus acting as a Broker-Associate, OR they can truly boost their career by starting their own brokerage company and becoming the Qualifying-Broker. This designation then allows a Broker to have other

Licensees work for them! A professional may enroll in the class anytime after they have successfully completed their Sales Associate's Post Licensure Course; however, they must first have their Sales Associate's License and keep it active under another Broker for a period of at least 2-years before actually sitting for the Broker's State Exam, which follows this fantastic course!

Broker's Post-Licensure Course (60-hours)

To properly maintain one's Broker's License, which they have worked so hard to achieve, they must take this course prior to the first License Renewal after they received their Broker's license. This engaging course takes Brokers through many real-world scenarios, whereas they will be sharing a classroom with many other successful professionals who are at the top of their game. These classes are always some of our students' favorites and prove to be extremely beneficial when the topics covered in the classroom are brought back to the office. Many of the skills learned will help you exponentially increase your profits in the business!

Basic Continuing Education (14-hours every 2-years)

During each 2-year license renewal cycle AFTER the mandatory Post-Licensure Courses, each Sales Associate and Broker is required to take 14-hours of Continuing Education. This class is extremely important because in addition to being a State-requirement, this class allows students to learn about periodic changes within the laws, industry news, training on proper ethics and an opportunity to share experiences with others in the business. Professionals always look forward to their necessary continuing education because of all of the useful information that is shared, which they can bring back to their offices and share with others!



K. Dale Doyle, Senior Instructor & School Administrator

K. Dale Doyle has been presenting the Florida Real Estate Commission required courses since 1976. Having trained thousands of Agents in South Florida, Dale is now the Director of Compliance and Training with Quad Realty Investments, Inc. In this role Dale takes students through the process of obtaining their real estate licenses all the way through becoming productive Agents in the real estate marketplace. Dale is a State of Florida licensed Real Estate Broker and Instructor and continues to receive the highest accolades and compliments from his countless students from around the country!

Quad Realty Investments, Inc.'s Exciting Career Opportunities



Quad Realty Investments, Inc., the parent company of Signature School of Real Estate, LLC, is the industry leader in innovative country club, retirement community and general real estate sales and marketing. As an extremely unique and diverse firm, Quad Realty is involved in all aspects of the real estate industry including residential brokerage, commercial brokerage, title insurance, property management, construction, finance and professional education. With 9 offices throughout Palm Beach and Broward County and a professional team in excess of 120 people, Quad Realty is one of the fastest growing, most

successful and supremely exciting real estate firms in South Florida!

With on-site real estate offices at many of the most well known and popular communities in the region, Quad Realty has exciting career opportunities available in the fast-paced and highly-profitable field of real estate. Real estate professionals who join the firm enjoy the countless administrative, managerial and technology services that are available, a competitive compensation structure, minimal business overhead expenses, a sophisticated and enjoyable work environment and the most prolific sales training imaginable. Many of the firm's real estate professionals enjoy impressive six-figure incomes and long tenures with the company.

Quad Realty has experienced tremendous expansion and business success over much of the past decade and has an aggressive business plan in place for the firm's future. Led by a talented management team including a Real Estate Broker, Certified Public Accountant and Attorney, Quad Realty, has the leadership, talent and track record to outpace its competitors and achieve unrivaled industry results. To learn more about Quad Realty Investments, Inc. and its many subsidiaries please visit www.QuadCompanies.com.



Most Sincerely,

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